

ADVANCE Ministry Preparation
Sponsored by Gateway Seminary
CLI 1311 Basic Evangelism – 3 Hours
April 1-June 24, 2021
Thursday 7:30 – 10:00 pm

Crosspoint Institute of Leadership, Milpitas
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This class ordinarily meets for fifteen weeks for periods of two hours and fifty minutes including two 10-minute breaks. However, centers can choose to schedule this classes and times that work best for your ministry context as long as you meet the 45 hours of seat time required for this course.

COURSE DESCRIPTION

A study of the Biblical basis for evangelism, a brief historical survey of evangelism, and the principles and methods by which evangelistic churches are built. Particular emphasis will be given to evangelism as practiced in North America.

COURSE LEARNING OUTCOMES

The specific objectives of this course are as follows. The student will:

1. Have the knowledge and tools to be able to lead a person to faith in Jesus Christ.
2. Arrive at an understanding as to what the evangelistic task is from history and principles of evangelism.
3. Attain a firm grasp of the essence of the message of evangelism from Old and New Testament theology of evangelism.
4. Become acquainted with specific methodologies that have been used in the past, as well as contemporary forms relevant to our society today.
5. Gain “hands-on” experience in evangelism by becoming involved in already existing evangelistic outreaches.
6. Adopt appropriate follow-up and discipleship methods/materials and demonstrate proficiency in the use of them.
7. Seek to bring about spiritual revival in the West and especially at Gateway Seminary.
8. Articulate his/her own rationale and commitment to personal evangelism.

POTENTIAL TEXTBOOKS

Coleman, Robert E. *The Master Plan of Evangelism*. Grand Rapids: Fleming H. Revel, 1993.

Earley, David, and David Wheeler. *Evangelism Is: How to Share Jesus with Passion and Confidence*. Nashville: B&H, 2010.

Iorg, Jeff. *Unscripted: Sharing the Gospel as Life Happens*. Birmingham, AL: New Hope, 2014.

Johnston, Tom, ed. *Mobilizing a Great Commission Church for Harvest: Voices and Views from the Southern Baptist Professors of Evangelism Fellowship*. Eugene: Wipf & Stock, 2011.

Laurie, Greg. *Tell Someone: You Can Share the Good News*. Nashville: B & H, 2016.

Payne, J. D. *Evangelism: A Biblical Response to Today's Questions*. Colorado Springs: Biblica, 2011.

Petersen, Jim. *Living Proof*. Colorado Springs: NavPress, 1989.

COURSE SCHEDULE

April 1	Syllabus/Assignments/ Definitions/Biblical Background
April 8	Purposes in Evangelism; Personal Testimony due (Assignment 1 below)
April 15*	No Class
April 22	Evangelism Practicum; Discuss <i>Living Proof</i>
April 29	History of Evangelism; Gospel Presentation due (Assignment 2 below)
May 6	Theology and Philosophy of Evangelism;
May 13	Message of Evangelism
May 20	Evangelism Presentations
May 27	Church Evangelism; Discuss <i>Mobilizing</i>
May 29**	Practice of Evangelism: Witnessing Report due (Assignment 3 below)
June 3	Contemporary Issues 1
June 10	Contemporary Issues 2
June 17	Evangelism Follow up and Discipleship; Discuss <i>Master Plan</i>
June 24	Final Exam; Signature Assignment Paper due (Assignment 4 below)

*Instructor has another obligation.

**Additional Saturday class to make up the time to a total of 45 hours.

DELIVERY FORMAT

Case Studies, Research, Lecture, Visiting Guests, Group/Individual Witnessing exercises near campus, group collaboration, witnessing reporting.

COURSE METHODOLOGY AND ASSIGNMENTS

Class participation: The student is expected to join in class discussion by sharing insights—pro and con—to material presented in class either from the professor or peers. This includes your participation in our witnessing experiences. 10% of grade.

Assignment 1—Conversion Testimony: Write your conversion testimony (1 page). It should be doctrinally sound and useful for witnessing. It will cover three areas: life before Jesus; how I met Jesus; life after Jesus. DUE September 13. All papers must conform to Turabian format and will be graded on content and style. 10% of grade.

Assignment 2—Gospel Presentation: Write a presentation of the gospel (2-3 pages)--DUE October 4. Write this the way you would explain it to someone you are witnessing to. Begin with your approach; include the gospel presentation and end with your invitation to them and their commitment to Jesus and what you would say after he/she commits his/her life to Jesus. Assume the listener is fairly educated with little Christian background and that he/she is interested in embracing the Christian faith. Write out the conversation verbatim. 20% of grade.

Assignment 3—Witnessing Report: Write a report of a recent witnessing conversation (at least 4 pages)—DUE October 25. Include the following content: The date of the conversation; the “name” (you may use an alias) and how you know the person you talked with; a brief description of the person (e.g., gender, age, occupation, family and spiritual background, attitude); a brief summary of how previous conversations led to this witnessing conversation; the setting for this conversation; a “verbatim” of the essential witnessing portion of the conversation--the actual words spoken in a conversation as best you recall; and your assessment of how the Spirit is moving in this person; how fruitful this conversation was; what you learned about witnessing through this encounter and what your next step will be in ministry to this person. 20% of grade.

Assignment 4: Signature Assignment: The most important learning outcome for this class is that students are equipped to share the gospel with lost people. The only way to truly exhibit that outcome is to actually share the gospel. So, during this course students will be making opportunities to tell others they can be reconciled to God through Jesus Christ. Whether through a planned ministry activity, building relationships with unbelievers, or a spur-of-the-moment opportunity they will be sharing the gospel with family, friends, or new acquaintances. The goal is to share with at least 4 different people/groups the gospel and invite them to believe. Students may have to make several attempts in order to fully share the gospel even once, so this is likely to be more than just 4 encounters. It is not our responsibility to convert anyone, but it is the responsibility of every disciple to be a witness. Students will summarize their experiences in at least an 8-page paper entitled “My Evangelism Experiences.” DUE November 29. 20% of grade. The paper should include brief descriptions of the following:

- a. The personal challenge you faced when joining this class. For instance, this is the first time you will be sharing the gospel, or you are learning a new way to do evangelism.
- b. How you prepared to share your faith. This might include studying a gospel presentation, prayer for yourself and the person you witness to, spending time building a deeper relationship with someone or out in the area where you can casually meet unbelievers.
- c. How you connected with the persons you shared with.
- d. A brief summary of the actual gospel presentations you shared and their response.
- e. Any next steps or follow up that you are doing.

f. Reflections and lessons learned.

Section quality	Poor	Good	Excellent
Preparation	Student did little preparation in prayer and relationships	Student shows adequate preparation in prayer and relationships	Student did serious personal preparation for this assignment
Presentations 1-4	The gospel presentation was incomplete or not focused	The student adequately shared the gospel, but could have done so more effectively.	The gospel presentation was clear and effective.
Personal growth	Student has largely neglected or resisted growth in their evangelism.	Student is taking evangelism seriously and has shown good growth.	There is significant affective and skill growth in evangelism during this course.

The following rubric will be used in grading this paper:

Assignment 5: Final Exam: This test will cover semester class notes. A study guide will be provided for your preparation purposes. 20% of grade.

GRADING SCALE

A 94-100	B+ 87-89	C+ 77-79	D 65-69
A- 90-93	B 83-86	C 73-76	F 0-64
	B- 80-82	C- 70-72	

SELECTED BIBLIOGRAPHY

Akins, Wade. *Pioneer Evangelism*. Rio de Janeiro, Brazil, 1991.

Aldrich, Joe. *Lifestyle Evangelism*. Sisters, OR: Questar Publishers, 1993.

Beougher, Timothy K. and Alvin L. Reid, eds. *Evangelism for a Changing World*. Wheaton, IL: Harold Shaw Publishers, 1995.

Blue, Ron. *Evangelism and Mission*. Nashville: Word Publishers, 2001.

Cameron, Kirk, Comfort, Ray *Conquer Your Fear, Share Your Faith: An Evangelism Crash Course*, Ventura: Regal, 2009.

_____. *The School of Biblical Evangelism*. Orlando: Bridge-Logos, 2004.

Carson, D. A, ed. *Telling the Truth: Evangelizing Postmoderns*. Grand Rapids: Zondervan, 2000.

Chandler, Matt. *The Explicit Gospel*. Wheaton: Crossway, 2012.

Coleman, Robert. *The Master Plan of Evangelism*. Grand Rapids: Baker Book House, 1996.

Drummond, Lewis A. *The Word of the Cross*. Nashville: Broadman & Holman, 1992.

_____. *Eight Keys to Biblical Revival*. Minneapolis: Bethany House, 1994.

_____. *Equipping for Evangelism*. Minneapolis: World Wide Publishers, 1994.

Early, Dave and David Wheeler. *Evangelism Is . . . How to Share Jesus with Passion and Confidence*. Nashville: Broadman and Holman, 2010.

Griffin, Emory A. *The Mind Changers: The Art of Christian Persuasion*. Wheaton: Tyndale, 1976.

Henderson, Jim, Casper, Matt. *Jim and Casper Go to Church*, Carol Stream: Barna Books, 2007.

Hunter III, George, G. *The Celtic Way of Evangelism*, Nashville: Abingdon, 2000.

Hybels, Bill. *Just Walk Across the Room*. Grand Rapids: Zondervan, 2006.

Hybels, Bill and Mark Mittleberg. *Becoming a Contagious Christian*. Grand Rapids: Zondervan, 1994.

Johnston, Tom,ed. *Mobilizing a Great Commission Church for Harvest: Voices and Views from the Southern Baptist Professors of Evangelism Fellowship*. Eugene, OR: Wipf & Stock, 2011.

Kimball, Dan. *They Like Jesus but not the Church*. Grand Rapids: Zondervan, 2007.

Little, Paul. *How to Give Away Your Faith*. Downers Grove: InterVarsity Press,1988.

Pippert, Rebecca Manley. *Out of the Saltshaker and Into the World*. Downers Grove: InterVarsity Press, 1979.

McDow, Malcolm and Alvin L. Reid. *Firefall*. Nashville: Broadman & Holman,1997.

McManus, Erwin Raphael. *An Unstoppable Force*. Loveland: Group Publishing 2001.

McRaney Jr. *The Art of Personal Evangelism*. Nashville: Broadman and Holman, 2003. Miles, Delos. *Introduction to Evangelism*. Nashville: Broadman & Holman, 1983.

Mittelberg, Mark. *Building a Contagious Church*. Grand Rapids: Zondervan, 2000.

Rainer, Thom S. *The Unchurched Next Door*. Grand Rapids: Zondervan, 2003.

Reid, Alvin L. *Introduction to Evangelism*. Nashville: Broadman & Holman, 1998.

Robinson, Darrell W. *Total Church Life*. Nashville: Broadman & Holman, 1997.

Shipman, Mike. *Any 3: Anyone, Anywhere, Anytime*. Monument, CO: WIGTake Resources, 2013.

Stetzer, Ed. *Comeback Churches*. Nashville: Broadman and Holman, 2007.

Stetzer, Ed and Putman, David. *Breaking the Missional Code*. Nashville: Broadman and Holman, 2006.

Terry, John Mark. *Evangelism: A Concise History*. Nashville: Broadman & Holman, 1994.